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## Done Deals: Othodontist braces for seven-year Collierville lease

By Don Wade

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Orthodontist Todd Gililland had been considering Collierville as a place for expansion for several years. Now he has a new 2,800-square-foot office in the Gallina Centro Shopping Center.

"I had looked at the same property 31/2 years ago," Gililland said. "It was still available."

Gililland, working with Bradley Wilford of Boyle Investment Co., signed a seven-year lease. The long-term plan, Gililland said, is to establish the business and then move to a free-standing property he would own.

Gililland also has offices in Southaven, Oxford and Tupelo.

### **Tan-N-Go adds location**

Tan-N-Go has signed a new lease and renewed two others.

The new lease, a five-year deal, is at University Center, 3477 Poplar, for a 2,418-square-foot space. Loeb Properties' Carey D. White represented the landlord, and Brian Califf of NAI Saig Company represented the tenant.

Tan-N-Go renewed a 2,100-square-foot space at Collierville Crossing, 255 New Byhalia, Suite 118. Califf represented the tenant in that three-year deal; Ty Thornhill represented the landlord.

Tan-N-Go also signed a three-year renewal at The Commons at Dexter Lake, 1605 Germantown Pkwy., Suite 110, for 2,977 square feet. Brandi Norwood represented landlord Weingarten Realty.

### **East Pointe pens a deal**

Maximus Inc. has signed a lease for nearly 28,880 square feet at the East Pointe Business Center in Southeast Memphis.

Based in Reston, Va., Maximus is a management company that has been contracted by the Tennessee Department of Human Services to operate Shelby County's child support program.

The tenant was represented by Larry Jensen and Matt Weathersby of Commercial Advisors, and by Steve Jaray and Brian Given with FirstService Williams Commercial Real Estate.

Brokers for the landlord were Mark Jenkins, Phil Dagastino Jr. and Conner Walker of Commercial Alliance Management.

### **Carriage Crossing sale**

Jared the Galleria of Jewelry in Collierville was purchased by a Florida investor from Carriage Avenue.

The store occupies 6,100 square feet at 4615 Merchants Park Circle; Jared has another store in Cordova.

Jon Van Hoozer, vice president at Financial Federal Savings Bank, was the originator for the deal's \$1.1 million loan.

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