

Financial Federal refinances The Quarter

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Senior vice president Rick Wood and vice president Jon Van Hoozer of Financial Federal, Memphis recently refinanced The Quarter, a mixed-use property on Lakeland Drive in Jackson. The complex is home to local retailers, multiple office users on three levels, five restaurants and six residential apartment units. The property, owned by Quarter Jackson, LLC, was constructed in phases from the early 1970s to 2002.

Chad Clark oversees project leasing. Nancy Lane Commercial Realty Inc. handles management from the firm's office on the property.

"My experience is that once we have someone located here, they love it so

much they want to stay here, so if their needs grow, we can often accommodate them through relocation or expansion," Lane said.

There are five restaurants at the Quarter: China Belle, Cups, Monte's Seafood and Steaks, Mugshots and The Quarter Bistro Piano Bar. Major office users are Dunbar-Moore, Sleep Solutions, Naylor Construction, New Horizons Computer Training Center, Steve Smith and Associates and State Farm Insurance. Retailers include Wine & Spirits (tenant for 17 years), Cheveux Styling (tenant for 14 years) and the Country Squire (an original tenant on in the development).

"One of strengths of The Quarter has been the longevity of many of the tenants that have been in their space for over 10 years," Wood said.